

Mediator and ADR Practitioner Reading List

Author(s)	Book Title	ISBN
Silverman, Peter R.	A Client's Guide to Mediation and Arbitration: The Strategy for Winning	9781604420982
Barrett, Jerome T. and Barrett, Joseph P.	A History of Alternative Dispute Resolution	9780787967963
Guernsey, Thomas F.	A Practical Guide to Negotiation	9781556815003
Stienstra, Donna and Yates, Susan M.	ADR Handbook for Judges	none
Zwier, Paul J. and Guernsey, Thomas F.	Advanced Negotiation and Mediation Theory and Practice	9781556819506
Drennan, William	Advocacy Words: A Thesaurus	
George Washington University Law School	Alternative Dispute Resolution Procedures	
Stitt, Allan J.	Alternative Dispute Resolution for Organizations - How to Design a System for Effective Conflict Resolution	9780471643234
Clare, Roundtree & Manley	Alternative Dispute Resolution in North Carolina: A New Civil Procedure	None
Ordoover, Abraham P. and Doneff, Andrea	Alternatives to Litigation: Mediation, Arbitration, and the Art of Dispute Resolution, 2nd Edition	9781556817496
Robert Mnookin	Bargaining With The Devil: When to Negotiate, When to Fight	9781416583325
Arrow, Mnookin, Ross, Tversky and Wilson	Barriers to Conflict Resolution	No ISBN
Johns, Christopher	Becoming a Reflective Practitioner, 3rd Edition	9781405185677
Fisher, Roger; Kopelman, Elizabeth; and Schneider, Andrea Kupfer	Beyond Machiavelli: Tolls for Coping with Conflict	9780140245226
Mayer, Bernard S.	Beyond Neutrality: Confronting the Crisis in Conflict Resolution	9780787968069
Fisher, Roger and Shapiro, Daniel	Beyond Reason	9780143037781
Murray, Margo	Beyond the Myths and Magic of Mentoring: How to Facilitate an Effective Mentoring Process	9780787956752
Mnookin, Robert H.; Peppet, Scott R.; and Tulumello, Andrew S.	Beyond Winning: Negotiating to Create Value in Deals and Disputes	9780674012318

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Susskind, Lawrence and Cruikshank, Jeffrey	Breaking the Impasse: Consensual Approaches to Resolving Public Disputes	9780465007505
LeBaron, Michelle	Bridging Cultural Conflicts: A New Approach for a Changing World	9780787964313
LeBaron, Michelle	Bridging Troubled Waters: Conflict Resolution from the Heart	9780787948214
Bowling, Daniel and Hoffman, David	Bringing Peace into the Room: How Personal Qualities of the Mediator Impact the Process of Conflict Resolution	9780787968502
Friedman & Himmelstein	Challenging Conflict: Mediation Through Understanding	9781604420524
Gray, Barbara	Collaborating: Finding Common Ground for Multiparty Problems	9781555421595
Wahrhaftig, Paul	Community Dispute Resolution, Empowerment and Social justice: The Origins, history and Future of a Movement	0-9763739-0-4
Duffy, Karen Grover;		
Grosch, James W.; and Olczak, Paul V.	Community Mediation: A Handbook for Practitioners and Researchers	9780898625615
Lechman, Barbara A. Nagle	Conflict And Resolution, 2nd edition	9780735567320
Ramsbotham, Oliver;		
Woodhouse, Tom; and Miall, Hugh	Contemporary Conflict Resolution, 2nd Edition, Fully Revised and Expanded	9780745632131
Slaikue, Karl A. and Hasson, Ralph H.	Controlling the Costs of Conflict: How to Design a System for Your Organization	9780787943233
Schuman, Sandy	Creating A Culture of Collaboration, The IAF Handbook	9780787981167
Siapera, Eugenia	Cultural Diversity and Global Media: The Mediation of Difference	9781405180467
Avruch, Kevin	Culture and Conflict Resolution	
Costantino, Cathy and Merchant, Christina Sickles	Designing Conflict Management Systems: A Guide to Creating Productive and Healthy Organizations	9780787901622
Cameron, Kim S. and Quinn, Robert E.	Diagnosing and Changing Organizational Culture	9780787982836
Yarn, Douglas H.	Dictionary of Conflict Resolution	9780787946791
Stone, Douglas; Patton, Bruce; and Heen, Sheila	Difficult Conversations: How to Discuss What Matters Most	9780140288520

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Bernard, Phyllis and Garth, Bryant	Dispute Resolution Ethics: A Comprehensive Guide	157037934X
Moffitt, Michael L. and Schneider, Andrea Kupfer	Dispute Resolution: Examples & Explanations	9780735570887
Fairfield, Kathryn	Domestic Violence and Mediation	
Ahrens, Jr., Edward P.	Ed'sitorials on Mediation	9780965838184
Goleman, Daniel	Emotional Intelligence	9780553383713
Kolb, Deborah M.	Everyday Negotiation: Navigating the Hidden Agendas in Bargaining	9780787965013
Ghais, Suzanne	Extreme Facilitation: Guiding Groups Through Controversy and Complexity	9780787975937
Kaner, Sam	Facilitator's Guide to Participatory Decision-Making, Second Edition	9780787982669
Ury, William	Getting Past No: Negotiating in Difficult Situations	9780553371314
Fisher, Roger and Ertel, Danny	Getting Ready to Negotiate: The Getting to Yes Workbook	9780140235319
Levine, Stewart	Getting to Resolution: Turning Conflict into Collaboration	9781576751152
Fisher, Roger; Ury, William; and Patton, Bruce	Getting to Yes: Negotiating Agreement Without Giving In, 2nd Edition	9780140157352
Kolb, Deborah M., Williams, Judith and Frohlinger, Carol	Her Place at the Table	9780787972141
Kravis, Jeffrey and Lucks, Naomi	How to Make Money as a Mediation (And Create Value for Everyone)	9780787982041
Greenwood, Mary	How to Mediate Like a Pro -- 42 Rules for Mediating Disputes	9780595469628
Greenwood, Mary	How to Negotiate Like a Pro -- 41 Rules for Resolving Disputes	9780595397334
Madonik, Barbara	I hear what you say, but what are you telling me?	
Kravis, Jeffrey	Improvisational Negotiation	9780787980382
Wright, J. Kim	Lawyers as Peacemakers: Practicing Holistic Problem-Solving Law	9781604428629
Welsh, N.	Making Deals in Court-Connected Mediation: What's Justice Got To Do With It?	
Lenski, Ed.D., Tammy	Making Mediation Your Day Job: How to Market Your ADR Business Using Mediation Principles You Already Know	9781935278887

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Little, J. Anderson	Making Money Talk: How to Mediate Insured Claims and Other Monetary Disputes	9781590318256
Strachan, Dorothy	Making Questions Work - A guide to What and How to Ask for Facilitators, Consultants, Managers, Coaches and Educators	9780787987275
Smith, Amy L.; and Smock, David R.	Managing a Mediation Process -- Peacemaker's Toolkit	9781601270375
Carpenter, Susan L. and Kennedy, W.J.D.	Managing Public Disputes: A Practical Guide for Government, Business, and Citizens' Groups	9780787957421
Cloke, Kenneth	Mediating Dangerously: The Frontiers of Conflict Resolution	9780787953560
Golann, Dwight	Mediating Legal Disputes: Effective Strategies for Neutrals and Advocates	9781604423037
Folberg, Jay and Taylor, Alison	Mediation	9780787589549
Cooley, John W.	Mediation Advocacy, 2nd Edition	9781556817809
Mosten, Forrest S.	Mediation Career Guide: A Strategic Approach to Building A Successful Practice	9780787957032
Abramson, Harold I.	Mediation Representation: Advocating in a Problem-Solving Process	
Folberg, Jay & Taylor, Alison	Mediation: A Comprehensive Guide to Resolving Conflicts Without Mediation	9780875895949
Klein, Jr., Daniel E.; Allison, Kaye A; and Sekus, Perry F.	Mediation: A Handbook for Maryland Lawyers	No ISBN
John Michael Haynes, Haynes, Gretchen L. and Fong, Larry Sun	Mediation: Positive Conflict Management	9780791459522
Menkel-Meadow, Carrie; Love, Lela Porter; and Schneider, Andrea Kupfer	Mediation: Practice, Policy, and Ethics	978073544451
Leonard, Sam	Mediation: The Book A Step by Step Guide for Dispute Resolvers	9781879260252
Golann, Dwight and Folberg, Jay	Mediation: The Roles of Advocate and Neutral	9780735540163
Scanlon, Kathleen M.	Mediator's Deskbook	none
Daloz, Laurent	Mentor	9780787940720

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Winslade, John and Monk, Gerald	Narrative Mediation: A New Approach to Conflict Resolution	9780787941925
Katsh, Ethan and Rifkin, Janet	Online Disputes Resolution: Resolving Conflicts in Cyberspace	9780787956769
Aaron, Marjorie Corman	Pocket Mentor: Negotiating Outcomes - Expert Solutions to Everyday Challenges	9781422114766
Winslade, J. & Monk, G.	Practicing Narrative Mediation: Loosening the Grip of Conflict	9780787994747
Schon, Donald A.	Reflective Practitioner: How Professionals Think in Action	9780465068784
Bolman, Lee G. and Deal, Terrance E.	Reframing Organizations: Artistry, Choice, and Leadership, 3rd Edition	9780787964276
Folberg, Jay; Golann, Dwight; Kloppenberg, Lisa; and Stipanowich, Thomas	Resolving Disputes: Theory, Practice, and Law	9780735540200
Crowley, Thomas E.	Settle it Out of Court: How to Resolve Business and Personal Disputes Using Mediation, Arbitration and Negotiation	9780471306344
Mayer, Bernard S.	Staying with Conflict: A Strategic Approach to Ongoing Disputes	9780787997298
Ellison, Sharon Strand	Taking the War Out of Our Words: The Art of Powerful Non-Defensive Communication	9780982051825
Crocker, Chester A.; Hampson, Fen Osler; and Aall, Pamela	Taming Intractable Conflicts -- Mediation in the hardest Cases	9781929223558
Jenkins, Jon C. and Jenkins, Maureen R.	The 9 Disciplines of a Facilitator: Leading Groups by Transforming Yourself	9780787980689
The Arbinger Institute	The Anatomy of Peace: Resolving the Heart of Conflict	9781576755846
Cooley, John W.	The Arbitrator's Handbook, 2nd Edition	9781556819162
Bennett, Mark D. and Hughes, Scott	The Art of Mediation, 2nd Edition	9781556818653
Scannell, Mary	The Big Book of Conflict Resolution Games: Quick, Effective Activities to Improve Communication, Trust, and Collaboration	9780071742245
Withers, Bill; and Lewis, Keami D.	The Conflict Communication Activity Book: 30 High-Impact Training Exercises for Adult Learners	9780814471678
Furlong, Gary T.	The Conflict Resolution Toolbox	9780470835173

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Ray, Larry	The Conflict Resolution: Training Program	
Susskind, Lawrence; McKearnan, Sarah; and Thomas-Larner, Jennifer	The Consensus Building Handbook: A Comprehensive Guide to Reaching Agreement	780761908449
Mayer, Bernard S.	The Dynamics of Conflict Resolution: A Practitioner's Guide	9780787950194
Weeks, Dudley	The Eight Essential Steps to Conflict Resolution: Preserving Relationships at Work, at Home, and in the Community	9780874777512
Chapman, Gary and Thomas, Jennifer	The Five Languages of Apology: How to Experience Healing in All Your Relationships	9781881273790
Moffitt, Michael L., and Bordone, Robert C.	The Handbook of Dispute Resolution	9780787975388
Umbreit, Mark S.	The Handbook of Victim Offender Mediation	978078954918
Schuman, Sandy	The IAF Handbook of Group Facilitation: Best Practices from the Leading Organization in Facilitation	9780787971601
Pranis, Kay	The Little Book of Circle Processes: A New/Old Approach to Peacemaking	9781561484614
Lederach, John Paul	The Little Book of Conflict Transformation: Clear Articulation of the Guiding Principles By a Pioneer in The Field	9781561483907
Kraybill, Ron and Wright, Evelyn	The Little Book of Cool Tools for Hot Topics: Group Tools to Facilitate Meetings When Things Are Hot	9781561485437
Docherty, Jayne Seminare	The Little Book of Strategic Negotiation: Negotiating During Turbulent Times	9781561484287
Lang, Michael D. and Taylor, Alison	The Making of a Mediator	9780787949921
Moore, Christopher W.	The Mediation Process, 3rd Edition	9780787964467
Moore, Christopher W.	The Mediation Process: Practical Strategies for Resolving Conflict, 2nd Edition	9780787902483
Cooley, John W.	The Mediator's Handbook, Advanced practice Guide for Civil Litigation	9781556816819
Beer, Jennifer E. and Stief, Eileen	The Mediator's Handbook, Revised and Expanded 3rd Edition	9780865713598
Ury, William	The Power of a Positive No	
Shapiro, Ronald M., Jankowski, Mark A. and Dale, James	The Power of Nice: How to Negotiate So Everyone Wins - Especially You!	9780471080725

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Frenkel, Douglas N.	The Practice of Mediation: A Video-Integrated Text	
Erickson, Stephen K. and McKnight, Marilyn S.	The Practitioner's Guide to Mediation: A Client-Centered Approach	9780471353683
Bush, Robert A. Baruch and Folger, Joseph P.	The Promise of Mediation: The Transformative Approach to Conflict, New and Revised Edition	9780787974831
Schwarz, Roger; Davidson, Anne; Carlson, Peg; and McKinney, Sue	The Skilled Facilitator Fieldbook: Tips, Tools and Tested Methods for Consultants, Facilitators, Managers, Trainers and Coaches	9780787964948
Bowman, Sharon L.	The Ten minute Trainers: 150 Ways to Teach It Quick & Make It Stick!	9780787974428
Ury, William	The Third Side: Why We Fight and How We Can Stop	9780140296341
Stanchfield, Jennifer	Tip & Tools: the Art of Experiential Group Facilitation	9781885473714
Folger, Joseph P.; Bush, Robert A. Baruch; and Della Noce, Dorothy J.	Transformative Mediation: A Sourcebook	9780970949226
Menkel-Meadow, Carrie and Wheeler, Michael	What's FAIR: Ethics for Negotiators	9780787969165
Slaikue, Karl A.	When Push Comes to Shove: A Practical Guide to Mediating Disputes	9780787901615
Kolb, Deborah M.	When Talk Works: Profiles of Mediators	9780787910907
Babcock, Linda; and Laschever, Sara	Women Don't Ask: The High Cost of Avoiding Negotiation ---- and Positive Strategies for Change	978055383874

